

Autumn Term 1	Autumn Term 2	Spring Term 1	Spring Term 2	Summer Term 1	Summer Term 2
Unit 1: Business Activity <ul style="list-style-type: none"> - 1.1 Role of enterprise & entrepreneurship - 1.2 Business planning - 1.3 Business ownership 	Unit 1 continued <ul style="list-style-type: none"> - 1.4 Aims & objectives - 1.5 Stakeholders - 1.6 Business growth 	Unit 2: Marketing <ul style="list-style-type: none"> - 2.1 Role of marketing - 2.2 Market research 	Unit 2 continued <ul style="list-style-type: none"> - 2.3 Market segmentation - 2.4 Marketing mix 	Unit 3: People <ul style="list-style-type: none"> - 3.1 Role of HR - 3.2 Organisational structures - 3.3 Communication - 3.4 Recruitment 	Unit 3 continued <ul style="list-style-type: none"> - 3.5 Motivation & retention - 3.6 Training & development - 3.7 Employment law
Assessment		Key Concepts/ Skills		Reading	
<ul style="list-style-type: none"> - Baseline assessment + short knowledge quizzes - Exam Practice and Case Study questions through out every topic - End of Unit Tests - End of Year mock (Paper 1 exam) 		<ul style="list-style-type: none"> - Understanding business purpose, entrepreneurship, business planning - Business objectives, stakeholder influence, growth strategies - Purpose of marketing and gathering market data - Target markets and marketing mix decisions - Human resource management and organisational structure - Staff motivation, training, employment law, exam technique 		BUG the question <ul style="list-style-type: none"> - GCSE Business textbook/BBC Bitesize Business - Case studies on different topics - Case study analysis - Articles on marketing campaigns - Revision guides / practice questions 	
Enrichment		Careers		Useful resources and revision	
<ul style="list-style-type: none"> - Enterprise activity or start-up challenge - Create a marketing campaign project - Market research survey task 		<ul style="list-style-type: none"> - Entrepreneur, small business owner - Business management - Marketing executive, market researcher - Advertising and branding roles - Human resource manager - Business leadership careers 		<ul style="list-style-type: none"> - BBC Bitesize Business, Seneca Learning - OCR past paper questions - Case studies - Seneca + flashcards - TwoTeachers YouTube, revision guides - OCR past papers + exam practice - Keywords from each topic 	